



# Innovations in Testing 2024

## **Multi-vendor vs One-stop Shop Partnerships Better Together**

**BETTER TOGETHER**  
Embrace change. Share solutions.



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# Plan for this session...

- **Review basic rules of the road**
- **Debate – 6 statements to discuss**
- **Words of advice from the panel**
- **Audience Discussion**

# Rules of the Road

- **Opportunity for multiple options to be reviewed**
- **This is a debate – we've divided the panel arbitrarily – they will offer a perspective not necessarily their own**
- **All comments should be vendor agnostic**
- **Audience participation is encouraged!**



## For debate...

- **A multi-vendor approach provides a “best in class” benefit**

# For debate...

- **A one-stop shop approach is more cost effective**

## For debate...

- **There is less risk of a single-source failure with a multi-vendor approach**

# For debate...

- **One-stop shops provide integrated solutions for your company**



# For debate...

- **Multi-vendor partnerships are conducive to more bespoke solutions**

# For debate...

- **One-stop shop is easier for internal staff to manage**

# Final words

- **1-2 words of advice from each member of the panel**





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